



2023 EMERGING LEADERS PROGRAM

ACEC of Kansas Emerging Leaders Program is for individuals committed to developing their leadership abilities. This program imparts specific skills and competencies identified by top ACEC of Kansas principals as critical for leadership success. These highly interactive sessions are taught by experts in the field of business administration and people management in professional services firms. Session meeting locations and times are listed with the session. This program is only open to ACEC of Kansas member firms. Featured session topics include:

Thursday and Friday, August 10-11, 2023

Location: Cyrus Hotel
920 S. Kansas Ave
Topeka, KS 66612

Thursday, August 10, 2023

Orientation

10:00 am – 12:00 pm

Scott Heidner, J.D., ACEC of Kansas Executive Director

Do you think 20 engineers will be too shy to get to know each other in a short time? Think again! ACEC Kansas Executive Director Scott Heidner will deliver a high energy presentation, and interactive sessions will have class members working and laughing together in no time at all. This critical session sets the stage for class members to work together for the program.

Lunch Provided

12:00 pm

Leadership

1:00 pm – 5:00 pm

Dan Oblinger, Founder, Leadercraft Corporate Education

If you want to be a great leader, you'll want to be a great listener. This presentation helps the participants to diagnose any listening habits that are hindering their ability to communicate well. It provides a practical and effective method of improving listening, negotiating, and leadership. An experienced hostage negotiator will provide a guided tour of the ancient and nearly lost art of listening well.

Reception at ACEC Office

5:30 pm – 6:30 pm

825 S. Kansas Avenue, Suite 500
Topeka, KS 66612

This will include a presentation from Steve Hall, ACEC National Vice President of Government Affairs and other ACEC Kansas leaders.

Dinner as a group:

Celtic Fox
118 S 8th Ave.
Topeka KS 66603

6:45 pm

Friday, August 11, 2023

Economics of Private Practice

8:30 am – 12:00 pm

Brad R. Wilson, CMA, CDA, MBA, Director, AE Consulting, Stambaugh Ness

One of the most important responsibilities of the leadership team in an engineering firm is to make sure it is able to provide income for its employees and owners. Even though most engineering firms are small and owned by engineers who work there, almost no time is spent in college on the economics of engineering. Most aspiring leaders have to learn "on the job" and through trial and error and it is not easy. This program is designed to shorten that learning curve. The learning objectives focus on the leadership behaviors that make engineering firms profitable and the operational "levers" that must be managed to ensure success. At the end of the day, attendees will know how to measure and manage the variables that impact the economic conditions within their engineering firms.

Lunch Provided

12:00 pm

Governmental Affairs

12:15 pm – 1:30 pm

Derek Schmidt

The government's leadership influences the overall business climate and an individual firm's success. Business leaders need to know how to participate effectively in the public arena and build consensus. They also need to understand how government affairs activities can help their business succeed and how to encourage active participation at the grassroots level in the firm.

Wednesday and Thursday, September 13-14, 2023

Location: Courtyard Wichita at Old Town

820 E. 2nd St. N.

Wichita, KS 67202

Wednesday, September 13, 2023

Management

1:00 pm – 5:00 pm

Dan Oblinger, Founder, Leadercraft Corporate Education

The most critical ongoing discussion managers have is the performance conversation. This session clearly defines the relationship between manager and employee and offers concrete strategies to manage performance, handle workplace issues, and ensure employees are engaged and satisfied.

Dinner as a group: Public at the Brickyard

5:45 pm

129 North Rock Island Road

Wichita, KS 67202

Thursday, September 14, 2023

Risk Management

8:30 am – 12:30 pm

Nick Maletta, Client Executive/Shareholder, Holmes Murphy

This program offers insight on underlying risks that could exacerbate or trigger a claim for the world of A/E/C professionals. We will examine non-technical risk drivers from closed claims that incurred a loss or expense over a recent 5-year period. To gain further perspective on the areas of risk, we delve into the elements of risk within each risk driver. These 30 elements break out the non-technical actions, behaviors, or breakdowns in project or practice management that have resulted in a Loss Prevention file or a claim. Participants learn how to manage the key contract Risk Drivers: poor project evaluation/selection, scope of services problems and breakdowns in contract protocols. Recommendations will be provided to avoid claims and improve practice and project management.

Wednesday and Thursday, October 11-12, 2023

**Location: Hilton Garden Inn – Overland Park
5800 College Blvd
Overland Park, KS 66211**

Wednesday, October 11, 2023

Human Resources

1:00 pm – 5:00 pm

Anthony Comella

Human resource philosophy and functions are often the basis for company planning and meeting client needs. We'll examine systems for performance management and employee relations strategies. The strongest asset for any organization is its people. Maximizing that asset is essential to strong leadership.

**Dinner as a group: Joe's Kansas City BBQ, 180 Room
11944 S Strang Line Rd.
Olathe, KS 66062**

5:30 pm

**Bowling as a group: Main Event Olathe
11950 N Kansas City Rd.
Olathe, KS 66061**

7:00 pm

Thursday, October 12, 2023

Senior Leaders Roundtable

9:00 am – 12:00 pm

From Management to Leadership

Christopher Bohm, P.E., Garver

Joe Caldwell, P.E., Bartlett & West

Kristen Leathers-Gratton, P.E., Affinis

Take the opportunity to network with a diverse panel of leading industry professionals. This session will culminate the Emerging Leaders Program experience. The facilitated session gives participants a chance to ask industry leaders questions concerning industry, practices, and management.

Conclusion

Graduation Celebration and lunch

12:00 pm – 1:00 pm



AMERICAN COUNCIL OF ENGINEERING COMPANIES
of Kansas

2023 EMERGING LEADERS PROGRAM REGISTRATION FORM

Send in Your Registration Form Today, Space is Limited!

Registration Deadline: May 1, 2023

Participation is limited to 20. You may only register one member from your firm. Registration priority is given to firms that have not participated, length of time since firm last participated and then first-come first-served. A waiting list will be maintained.

- **Cost:** \$1,600 per person for attendees. Tuition includes all meeting materials, PDHs, welcome reception, breakfasts, dinners, and lunches. Tuition does not include lodging or travel expenses.
- Return the completed registration form via email or regular mail as soon as possible.
- **Payments/Cancellations/Refunds:** Full payment must be received by July 1, 2023 or registration will be cancelled. Cancellations received from July 2 to August 1, 2023 will receive a 50% refund unless another registrant can be confirmed. Slot may be transferred to another member of the same firm. **No refunds after August 1, 2023.**
- If you have questions or would like to add an individual from your firm to the program waiting list, call or email Deanna Stallbaumer at 785-357-1824 / info@acecks.org.
- Attendees must be present at all sessions. If more than half of one session is missed, that session must be attended the following year to graduate. Only the attendee registered may attend the sessions. Substitute attendees will not be accepted. Participants do not have to be a P.E.. Anyone who has an impact on your business, including land surveyors, architects, business development, etc. are welcome and would benefit from this training. PDH certificates will be provided at the end of the program.

Name of Emerging Leader: _____

Firm: _____

Address: _____

City: _____ State: _____ Zip: _____

Work Phone: _____ Cell Phone: _____

Email: _____ Shirt Size: _____

Payment Information

Check Enclosed Check # _____

Make checks payable to and mail along with a copy of this form to:

ACEC of Kansas
825 S. Kansas Avenue, Suite 500
Topeka, KS 66612
Phone: 785-357-1824
info@acecks.org

Credit Card: In order to minimize risk to your credit card, we utilize AffiniPay to process all credit card payments. If you would like to pay your invoice by credit card, please check the box and provide the email you wish to have the invoice sent to. An invoice with a secure link to our processing site will be sent to you to complete the transaction.

EMAIL: _____